



Company overview

The Regus Group: Corporate Profile

The Regus Group is the world's largest provider of outsourced workplaces for companies of any size. The Regus Group Network has 750 business centers in 60 countries and includes four brands: Regus Business Centers, HQ Global Workplaces, Stratis and Business Meeting Places. The company provides more than 100,000 clients with flexible and cost-effective workplace options to meet their specific needs. Whether using a fully furnished Regus office, a virtual office, meeting room or videoconferencing facility, businesses working with Regus are able to establish an immediate presence at prestigious locations in business hubs and capital cities around the globe.

The Regus Story

British entrepreneur Mark Dixon was inspired to start Regus during a business trip to Brussels, Belgium, where he noticed how many business people were forced to work from hotels for lack of a more professional environment. He concluded that there must be a better way to work on the road and at home. Dixon's vision was to transform the way companies managed their global real estate needs by having them outsource their office space requirements to a service provider.

With this goal in mind, he launched Regus in 1989 with a single business center in Brussels. Met with strong demand, Dixon quickly developed a global network of fully equipped, furnished and staffed places to work that businesses could use on terms that met their unique needs. Today, more than half of the Fortune 500, along with thousands of small- and medium-sized companies, are outsourcing some part of their office requirements to Regus. As a result, companies have reduced their facility costs, increased employee productivity, and are more focused on their core business.

The Business Case for Regus

Executives across business sectors, geographic locations, and from every size organization, seek to more effectively manage business risk, maximize their financial resources, and increase their flexibility to accommodate growth and the dynamic changes in the market. With property constituting more than 40 percent of the total assets of many of the world's leading corporations, these businesses are increasingly looking at office space requirements as a strategic component of their business plan. Regus enables companies to maintain that needed flexibility by helping them minimize their second largest cost of doing business: the expenses associated with leasing, equipping and staffing their office space.

Workplace outsourcing enables companies to rapidly seize new market opportunities because the office infrastructure is already in place, which is particularly beneficial when businesses are setting up offices in emerging markets. Each location includes a client-driven mix of offices, meeting rooms and common areas. An advanced communications system, Internet access and IT and administrative support are also standard features. Additionally, clients can utilize Regus' full menu of business services, including meeting rooms, videoconferencing, business support services, and catering -- on a pay-per-use basis.



Company overview

Regus facilities are located at premier addresses in city centers, central business districts or business parks with convenient access to major airports or public transportation. Clients sign a one-page agreement and can move into their new space literally overnight.

Regus' Growing Presence

The Regus Group is traded on the London Stock Exchange (RGU.L) and maintains an aggressive growth strategy. Following its "right place, right time" concept and the changing nature of global business, the company has made several landmark transactions in recent years.

In April 2001, Regus acquired Stratis, a U.S.-based network of franchised business centers, which provided the company with a franchising footprint in the U.S. market. And in a deal driven by customer demand for a global workplace outsourcing provider, Regus acquired HQ Global Workplaces, the United States' leading business center operator, in July 2004.

Regus' increased scale, coverage and extensive product offering means customers around the world can tailor Regus services to meet their specific needs. And, as more companies seek to maximize productivity and improve profit margins with a mobile workforce, the Regus Group offers a unique blend of services to implement the strategy easily and efficiently.



Company overview

The Regus Group: Company Milestones

- 2006** – The Regus Group serves more than 100,000 customers, including half of the Fortune 500, in 750 locations, 350 cities, and 60 countries
- 2005** – New business center openings in 35 capital cities throughout Asia, North America, and Europe support Regus' international growth strategy.
- 2004** – Regus acquires HQ and becomes the world's largest flexible workplace provider
- 2001** – Regus purchases U.S.-based Stratis Business Centers
- 2000** – Regus goes public with IPO on the London Stock Exchange (RGU.L)
- 2000** – HQ replaces Vantas & OmniOffices names and operates as one brand
- 1998** – Regus enters United States
- 1994** – Regus enters Latin America and opens another 36 centers across the world
- 1989** – Mark Dixon (Regus CEO) launches Regus and opens first location in Brussels, Belgium
- 1977** – Executive Assistance re-brands to "HQ – The Headquarters Company"
- 1962** – OmniOffices Executive Assistance offers short-term flexible office options in New York City



Company overview

The Regus Group at a Glance

Company Overview

The Regus Group is the world's largest provider of outsourced workplaces for companies of any size. The Regus Group Network includes 750 business centers in 60 countries and features four brands: Regus Business Centers, HQ Global Workplaces, Stratis and Business Meeting Places. The company is a pioneer in the commercial real estate industry, providing businesses with flexible and cost-effective workplace options to meet their specific needs. All Regus business centers are fully-furnished and staffed, allowing companies to establish an immediate presence at prestigious locations in business hubs and capital cities around the globe. As more and more companies look to maximize productivity and improve profit margins with a mobile workforce, the Regus Group offers a unique blend of services to implement the strategy easily and efficiently.

Key Facts

- **Established:** 1989 in Brussels, Belgium
- **Headquarters:** Dallas, Texas, USA and Chertsey, England
- **Chief Executive:** Mark Dixon
- **IPO:** London Stock Exchange (RGU.L) in 2000
- **Geographic Coverage:** 750 locations, 350 cities, 60 countries
- **No. of Employees:** 3,500
- **No. of Daily Customers:** More than 100,000
- **2005 Revenue:** £463.3 million



Products and Services

- **Offices:** Fully furnished and equipped offices available on flexible terms to suit any business need
- **Netspace:** Private, secured, and customizable office space in a Regus-operated facility, ideal for customers with 20 or more workstations
- **Business Meeting Places:** 3,700 meeting, training and conference rooms in a professional business environment
- **Virtual Office:** Prestigious local business address and professional telephone, fax and mail handling service
- **Virtual Office Plus:** Includes all Virtual Office amenities along with 40 hours of office usage per month
- **Videoconferencing:** The largest network of public access videoconferencing studios in the world
- **Network Access:** A membership program that provides mobile professionals access to Regus Group's business lounges worldwide

Major Acquisitions

- **HQ Global Workplaces:** Acquired the U.S. division in July 2004
- **Stratis:** Acquired in April 2001
- **Regus U.K.:** Re-acquired from private investors in April 2006
- **Laptop Lane:** Acquired in July 2006

Regus Value Proposition

- Regus customers enjoy premium office space at a lower cost of occupancy than with traditional leases.
- With Regus business centers in nearly every major city, customers can quickly establish an office wherever business takes them.
- Terms ranging from hourly rentals to long-term leases make it easy for customers to expand or reduce office space as business needs change.

For more information visit www.regus.com.

###